



35th
ANNUAL
REPORT
1971

Amrutanjan Limited

AMRUTANJAN LIMITED, MADRAS.

Board of Directors :

Sri S. RADHAKRISHNA, M.A.,
Managing Director

Sri N. RAMARAO, B.A., B.L.,

Sri S. SAMBHU PRASAD

Sri Ch. PURNACHANDRA RAO

Sri H. C. KOTHARI

Sri S. B. P. V. RAMAMOHANARAO

B. Sc., (Hons), M S., (M I.T.).

Sri S. NAGESWARA RAO

Registered Office :

14/15, LUZ CHURCH ROAD,
MYLAPORE, MADRAS-4.

Branches at :

BOMBAY-I. CALCUTTA-I. DELHI-I.

HYDERABAD-29. GHAZIABAD. BANGALORE.

Notice of Annual General Meeting

Notice is hereby given that the Thirty-Fifth Annual General Meeting of the above company will be held at the Registered Office at 14/15, Luz Church Road, Mylapore, Madras-4, on Monday the 27th September 1971 at 4-00 p. m. to transact the following business.

(1) To consider and approve :—

(a) The Report of the Board of Directors and Auditors.

(b) The withdrawal of the Building Reserve of Rs. 3,30,000/- and credit it to the Profit and Loss Account.

(c) The Profit and Loss Account for the year ended 31-3-1971 and the Balance Sheet as at 31-3-1971.

(2) To declare Dividends.

(3) (a) To elect a Director in the place of Sri Ch. Purna-chandra Rao who retires by rotation and is eligible for re-election.

(b) To elect a Director in the place of Sri S. B. P. V. Ramamohana Rao who retires by rotation and is eligible for re-election.

(4) To appoint an Auditor or Auditors and fix his or their remuneration.

The Shareholders' attention is invited to Section 176 (2) of the Companies Act 1956 which provides that a member entitled to attend and vote is entitled to appoint one or more proxy to attend and vote instead of himself and that a proxy need not be a member.

Notice is hereby also given that the Register of Members and Transfer Books of the Company will be closed from 22-9-1971 to 28-9-1971, both days inclusive.

(BY ORDER OF THE BOARD)

Madras
Dated: 27-8-1971 }

For AMRUTANJAN LTD,
S. Radhakrishna,
Managing Director.

Report of the Board of Directors on the Accounts
for the year ended 31st March 1971

The Directors have pleasure in presenting to the shareholders their Thirty-Fifth Annual Report along with statements of accounts and Balance Sheet as at 31—3—1971.

Sales of Amrutanjan Products for the year amounted to Rs. 1,63,53,630/- as against Rs. 1,34,44,594/- for the previous year.

After providing Rs. 1,90,012/- for Depreciation, the profit for the year amounted to Rs. 25,63,617/-. Out of this the Directors have provided a sum of Rs. 17,97,689/- for payment of taxes. The balance available for distribution after taking into account the amount brought forward from the previous year and Building Reserve withdrawn and credited to Profit & Loss Account is Rs. 10,98,820/-. The Directors recommend appropriation as shown hereunder:

Equity Dividend	Rs.	2,50,000
Preference Dividend	Rs.	29,250
Revenue Reserve (addition)	Rs.	7,25,000
Staff Gratuity Reserve (addition)	Rs.	85,000
Balance to be carried forward	Rs.	9,570
	Rs.	<u>10,98,820</u>

With regard to the Resolution of the Shareholders passed at the Extra-ordinary General Meeting held on 26—4—1971 capitalising a portion of the General Reserve and utilising the same for the issue of bonus shares, the Government's approval is awaited.

As there is no current building programme needing funds, it is proposed to merge the sum of Rs. 3,30,000/- standing as Building Reserve with the General Reserve.

The Dividend on Preference Shares will be the same as last year i. e. Rs. 9.75 per share, subject to deduction of tax.

The dividend in respect of Equity Shares works out to Rs. 100/- per share, subject to tax.

It is proposed to carry on manufacture of a new item called "Amrutanjan Ltd's Cetomix Cough Mixture" and market it shortly.

Payment of Bonus to the employees has been provided for in accordance with the agreement entered into between the company and the employees.

Two Directors who retire by rotation are:—

- 1) Sri Ch. Purnachandra Rao
- 2) Sri S. B. P. V. Ramamohana Rao

They are eligible for re-election.

The shareholders have to appoint an Auditor or Auditors to hold office till the conclusion of the next Annual General Meeting. The retiring Auditors M/s. P. S. Subramania Iyer and Co., and M/s. Sastri and Shah are eligible for re-election.

MADRAS

Dated : 27—8—1971

} Directors

S. Radhakrishna, Managing Director.
N. Rama Rao
S. Sambhu Prasad
H. C. Kothari
Ch. Purnachandra Rao
S. B. P. V. Ramamohana Rao
S. Nageswara Rao

AMRUTANJAN LIMITED, MADRAS.

BALANCE SHEET AS AT

As at 31-3-1970 Rs.	LIABILITIES		
	Rs.	Rs.	Rs.
	SHARE CAPITAL:		
	Authorised:		
	3,000 7½% Tax-free Cumulative Preference Shares of Rs. 100/-each	3,00,000	
10,00,000	7,000 Equity shares of Rs. 100/-each	7,00,000	10,00,000
	Issued, Subscribed and Paid-up:		
	3,000 7½% Tax-free Cumulative Preference Shares of Rs. 100/-each	3,00,000	
5,50,000	2,500 Equity Shares of Rs. 100/-each (issued as fully paid-up to the vendors)	2,50,000	5,50,000
	RESERVES AND SURPLUS:		
	Revenue Reserve:		
	As per last Balance Sheet	17,25,000	
17,25,000	Additions for the year	7,25,000	24,50,000
	Building Reserve:		
	As per last Balance Sheet	3,30,000	
3,30,000	Less Amount transferred to Profit & Loss Account	3,30,000	
	Staff Gratuity Reserve:		
	As per last Balance Sheet	1,65,000	
1,65,000	Additions for the year	85,000	2,50,000
	Development Rebate Reserve:		
	As per last Balance Sheet	68,297	
68,297	Additions for the year	5,042	73,339
2,892		9,570	27,82,909
	Profit and Loss Account		
	SECURED LOANS: From a Bank: (Guaranteed by the Managing Director, and two other Directors of the Company)		
	(a) Against pledge of stock of raw materials		
	(b) Against equitable mortgage of Factory premises, land & buildings and Plant & Machinery at Madras & at Hyderabad	7,08,614	
11,74,970		4,09,780	11,18,394
	CURRENT LIABILITIES AND PROVISIONS:		
	(A) Current Liabilities:		
	Sundry Creditors	20,70,425	
21,14,782	Other Liabilities	1,01,646	
1,04,003	Staff Security	8,500	
8,500	Unclaimed Dividends	18,142	
16,081	Due to Ex-Managing Agents	3,189	
1,20,424		22,01,902	
	(B) Provisions:		
	Provision for Taxation	17,63,000	
9,04,927	Proposed Dividends	2,79,250	
2,79,250		20,42,250	
			42,44,152
			86,95,455

Notes:—

- Estimated amount of contracts remaining to be executed on capital account and not provided for Rs. 53,000/-.
- Other money for which the company is contingently liable being the value of the bond executed in favour of the Collector of Central Excise, Madras. Rs. 25,000/-.

Vide our Report of even date
Sastri & Shah,
Chartered Accountants,
Auditors.
Madras
30-8-1971

Vide our Report of even date
P. S. Subramania Iyer & Co.,
Chartered Accountants,
Auditors.
Madras
27-8-1971

31st MARCH 1971

AMRUTANJAN LIMITED, MADRAS.

As at 31-3-1970 Rs.	ASSETS		
	Rs.	Rs.	Rs.
22,92,703	FIXED ASSETS: (At cost less Depreciation) Schedule 'A'		
1,45,481	INVESTMENTS: (Non-Trading) (At Cost) Schedule 'B'		
	CURRENT ASSETS, LOANS AND ADVANCES:		
	(A) Current Assets:		
	Interest and Dividend accrued on Investments		
1,957	2,033		
	Stock on hand: (At Cost)		
	(As per inventories taken, valued and certified by Branch Managers and Managing Director)		
	Raw Materials		
10,74,827	17,02,824		
1,33,831	2,96,631		
18,780	29,092		
	Packing Materials		
	20,28,547		
	Sundry Debtors: (Unsecured, considered good)		
	(a) Debts outstanding for a period exceeding six months		
	18,161		
	(b) Other Debts		
12,50,424	15,96,958		
	16,15,119		
	Cash and Bank Balances:		
	Cash on hand and at Branches		
69,711	66,805		
6,58,584	Balance with Scheduled Banks:		
	In Current Accounts		
	6,44,372		
	In Deposit Account (Staff Security) (including interest accrued)		
9,263	8,590		
	7,19,767		
	(B) Loans and Advances: (Unsecured, considered good)		
	Advances:		
	For Purchases		
	To Contractor		
	50,511		
	51,202		
	For Expenses		
	To Staff		
	1,51,777		
	15,832		
	For Taxes		
	8,80,685		
18,84,532	11,50,007		
22,033	24,347		
	55,39,820		
	86,95,455		

N. Rama Rao
S. Sambhu Prasad
H. C. Kothari
Ch. Purnachandra Rao
S. B. P. V. Ramamohana Rao
S. Nageswara Rao

} Directors.

For AMRUTANJAN LTD,
S. Radhakrishna,
Managing Director.

SCHEDULE "A"	SCHEDULE OF FIXED ASSETS ANNEXED TO AND FORMING				PART OF THE BALANCE SHEET AS AT 31st MARCH 1971.				SCHEDULE "A"	
	ORIGINAL COST				DEPRECIATION				BALANCE	
	PARTICULARS	As at 31-3-1970	Additions	Deductions	Total	Up to 31-3-1970	For the Year	With drawn	Total	As at 31-3-1971
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Goodwill	25,000	—	—	25,000	—	—	—	—	25,000	25,000
Land	1,99,684	—	—	1,99,684	—	—	—	—	1,99,684	1,99,684
Leasehold Property	9,070	—	—	9,070	5,275	190	—	5,465	3,605	3,795
Buildings	10,39,694	59,712	—	10,99,406	1,93,362	33,989	—	2,27,351	8,72,055	8,46,332
Building under construction	3,87,022	1,88,456	—	5,75,478	—	—	—	—	5,75,478	3,87,022
Plant and Machinery	4,99,284	72,883	—	5,72,167	2,20,565	33,721	—	2,54,286	3,17,881	2,78,719
Plant and Machinery under Erection	—	5,11,426	—	5,11,426	—	—	—	—	5,11,426	—
Audio and Visual Equipment	7,898	—	—	7,898	7,416	96	—	7,512	386	482
Furniture, Fixtures and Equipments	4,91,485	25,063	—	5,16,548	2,23,466	33,306	—	2,56,772	2,59,776	2,68,019
Vehicles	5,83,214	48,807	11,342	6,20,679	2,99,564	88,710	9,458	3,78,816	2,41,863	2,83,650
	<u>32,42,351</u>	<u>9,06,347</u>	<u>11,342</u>	<u>41,37,356</u>	<u>9,49,648</u>	<u>1,90,012</u>	<u>9,458</u>	<u>11,30,202</u>	<u>30,07,154</u>	<u>22,92,703</u>
As per last Balance Sheet	27,02,496	5,93,276	53,421	32,42,351	7,81,870	2,08,002	40,224	9,49,648	22,92,703	19,20,626

Sastri & Shah,
Chartered Accountants,
Auditors.
MADRAS
30-8-1971

P. S. Subramania Iyer & Co.,
Chartered Accountants,
Auditors.
MADRAS
27-8-1971

N. Rama Rao
S. Sambhu Prasad
H. C. Kothari
Ch. Purnachandra Rao
S. B. P. V. Ramamohana Rao
S. Nageswara Rao

} Directors

For AMRUTANJAN LTD,
S. Radhakrishna,
Managing Director.

SCHEDULE OF INVESTMENTS ANNEXED TO AND FORMING PART OF THE
BALANCE SHEET AS AT 31st MARCH 1971. (SCHEDULE "B")

Balance as at 31-3-1970 Rs.		Face Value		Cost as per	Market
		Rs.	Rs.	Books Rs.	Value Rs.
QUOTED INVESTMENTS :					
1. Shares of Companies :—Metal Box Company of India Ltd.					
9,450	(a) 840 fully paid-up Ordinary Shares of Rs. 10/-each		8,400	9,450	
4,720	472 shares purchased during 1966-1967		4,720	4,720	
	420 Bonus shares issued by the Company received		4,200		
			17,320		24,681
11,684	(b) 100 6% (Taxable) Redeemable Cumulative Preference Shares of Rs. 100/- each fully paid-up	10,000	11,684		7,669
2. Other Investments :					
99,500	(a) 4½% Andhra Co-operative Central Land Mortgage Bank Debentures	*1,00,000	99,500	95,000	
997	(b) 4½% Tamil Nadu Electricity Bonds—1975	1,000	997	933	
1,980	(c) 5½% Tamil Nadu Electricity Bonds—1978	2,000	1,980	1,970	
			<u>1,28,331</u>	<u>1,30,253</u>	
UNQUOTED INVESTMENTS :					
	1. (a) National Savings Certificates (Deposited with the collector of Central Excise, Madras)	4,500			
	(b) National Savings Certificates (Deposited with the Collector of Madras)	1,000			
6,500	(c) National Savings Certificates	4,000	9,500	9,500	
5,000	2. 5 fully paid-up Equity Shares of Rs. 1,000/- each of the Capexil (Agencies) Limited	5,000	5,000		
5,650	3. 12 year National Defence Certificates	5,650	5,650		
			<u>20,150</u>		

Note:—	Cost as per Books Rs.	Market value Rs.	Note:—*Pledged with a Scheduled Bank for obtaining credit facilities.
Aggregate quoted Investments	1,28,331	1,30,253	
Aggregate unquoted Investments	20,150	...	
	<u>1,48,481</u>		

Sastri & Shah, Chartered Accountants, Auditors. Madras 30-8-1971	P. S. Subramania Iyer & Co., Chartered Accountants, Auditors. Madras 27-8-1971	N. Rama Rao S. Sambhu Prasad H. C. Kothari Ch. Purnachandra Rao S. B. P. V. Ramamohana Rao S. Nageswara Rao Directors.	For AMRUTANJAN LTD, S. Radhakrishna, Managing Director.
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P. S. SUBRAMANIA IYER & CO

Chartered Accountants

30, Linghi Chetty Street,
MADRAS - 1.

Dated : 27-8-1971

AUDITORS' REPORT TO THE SHAREHOLDERS OF AMRUTANJAN LIMITED, MADRAS, ON THE BALANCE SHEET AS AT 31st MARCH 1971 AND THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED ON THAT DATE.

We have examined the annexed Balance Sheet of AMRUTANJAN LIMITED, MADRAS, as at 31st March 1971 and the relative Profit & Loss Account for the year ended on that date together with the Notes thereon with the Books of Account maintained at Madras and report that

1. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit :

2. In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those Books and the said Balance Sheet and Profit and Loss Account are in agreement with the same :

3. In our opinion and to the best of our information and according to the explanations given to us, the said Accounts, read along with the Notes thereon, give the information required by the Companies Act, 1956 in the manner so required and also give a true and fair view

(a) In the case of Balance Sheet, of the state of the Company's affairs as at 31st March 1971 ; and
(b) In the case of the Profit and Loss Account, of the profit for the year ended on that date.

P. S. Subramania Iyer & Co,
Chartered Accountants

SASTRI & SHAH

CHARTERED ACCOUNTANTS

15, ARMENIAN STREET,
MADRAS-1.

TELEGRAMS : "INCORPACT", MADRAS
TELEPHONE : 23031

30th August 1971

AUDITORS' REPORT TO THE SHAREHOLDERS OF AMRUTANJAN LIMITED, MADRAS, ON THE BALANCE SHEET AS AT 31st MARCH 1971 AND THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED ON THAT DATE

We have examined the annexed Balance Sheet of Amrutanjan Limited, Madras, as at 31st March 1971 and the relative Profit and Loss Account for the year ended on that date together with the Notes thereon with the Books of Account maintained at Madras and report that

1. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit :

2. In our opinion, proper Books of Account as required by Law have been kept by the Company so far as appears from our examination of those Books and the said Balance Sheet and Profit and Loss Account are in agreement with the same :

3. The three transactions relating to the export of Amrutanjan Pain Balm to the State Trading Corporation, Dar-es-sallam, Tanzania, wherein, in our opinion, a commission of over 5% has been allowed in the form of discount/reduction in price, require the approval of Reserve Bank of India :

4. In our opinion and to the best of our information and according to the explanations given to us the said accounts, read along with the Notes thereon, give the information required by the Companies Act, 1956 in the manner so required and also give, subject to the foregoing, a true and fair view

a) In the case of the Balance Sheet, of the state of the Company's affairs as at 31st March 1971 ; and
b) In the case of the Profit and Loss Account, of the Profit for the year ended on that date.

Sastri & Shah

AMRUTANJAN LIMITED, MADRAS.

Profit & Loss Account for the

Year Ended 31st March 1971

AMRUTANJAN LIMITED, MADRAS.

Year ended 31-3-1970 Rs.		Rs.	Rs.
1,85,653	To Opening Stock of Finished Products	...	1,33,831
	„ Raw Materials Consumed :	...	
	Opening Stock	10,74,827	
	Add Purchases	91,37,424	
		1,02,12,251	
66,74,424	Less Closing Stock	17,02,824	85,09,427
	„ Packing Materials Consumed :	...	
	Opening Stock	18,780	
	Add Purchases	2,24,051	
		2,42,831	
1,74,105	Less Closing Stock	29,092	2,13,739
	„ Repairs and Maintenance :	...	
	Buildings	16,287	
	Machinery	34,523	
1,55,372	Other Assets	86,028	1,36,838
	„ Establishment Charges :	...	
	Salaries, wages and Bonus (including Gratuity Rs. 3,104)	11,63,592	
	Contribution to Employees' Provident Fund and State Insurance	84,069	
10,57,638	Workmen and Staff Welfare Expenses	33,274	12,80,935
31,733	„ Rent	...	40,916
9,38,831	„ Rates and Taxes (includes Excise Duty)	...	11,36,763
53,008	„ Insurance	...	74,136
3,05,379	„ Freight and Transport Charges	...	3,93,873
20,77,159	„ Advertisement Charges	...	15,86,245
5,200	„ Directors' Sitting Fees	...	3,000
6,000	„ Audit Fees (includes Rs. 2,000/- paid to one of the auditors for other services)	...	6,000
5,673	„ Legal Expenses	...	16,845
2,14,518	„ Miscellaneous Expenses	...	2,41,950
1,19,273	„ Travelling Expenses (including travelling expenses of Directors Rs. 16757/-)	...	1,44,333
95,196	„ Interest on Loans	...	1,35,900
32,518	„ Donations	...	5,485
30,347	„ Bad Debts Written off	...	1,602
3,878	„ Development Rebate	...	5,042
2,08,002	„ Depreciation	...	1,90,012
11,75,794	„ Profit for the year carried forward	...	25,63,617
			<u>1,68,20,489</u>

Year ended 31-3-1970 Rs.	Rs.	Rs.	Rs.
	By Sales (includes Excise Duty)		
	Less Commission to Stockists	7,498	
	Rebate	7,12,231	
1,34,44,594			1,70,73,359
7,161	„ Income from Investments (Gross)		1,63,53,630
681	(Tax deducted at source Rs. 763)	...	6,471
	„ Interest	...	19,315
15,840	„ Miscellaneous Receipts (includes insurance claims received Rs. 24,966/-)	...	63,653
57,261	„ Export Incentive Received (includes relating to Previous Years Rs. 12,136/-)	...	77,473
9,084	„ Profit on Sale of Assets	...	3,316
1,33,831	„ Closing Stock of Finished Products	...	2,96,631

Notes :-

	Rs.
Particulars of Remuneration to Managing Director.	
1. Salary	60,000
2. Company's Contribution to Provident Fund	4,800
3. Travelling Expenses reimbursed	7,285
4. Other Perquisites	19,769

1,68,20,489

AMRUTANJAN LIMITED, MADRAS.

Profit & Loss Account for the

Year ended 31-3-1970 Rs.		Rs.	Rs.
	To Short Provision for Taxes (relating to previous years)	...	34,689
22,251	„ Provision for taxes	...	17,63,000
7,41,800	„ Amounts transferred to :		
	Revenue Reserve	7,25,000	
1,00,000	Staff Gratuity Reserve	85,000	8,10,000
30,000	„ Proposed Dividends		
	Equity Shares	2,50,000	
2,79,250	Preference Shares (Grossed)	29,250	2,79,250
2,892	„ Balance Carried to Balance Sheet		9,570
			<u>28,96,509</u>

Note:—Comparative figures have been Suitably reclassified.

Sastri & Shah,
Chartered Accountants,
Auditors.
Madras
30-8-1971

P. S. Subramania Iyer & Co.,
Chartered Accountants,
Auditors.
Madras
27-8-1971

Year Ended 31st March 1971 (Continued)

AMRUTANJAN LIMITED, MADRAS.

Year ended 31-3-1970 Rs.		Rs.
399	By Balance as per last Balance Sheet	2,892
—	„ Building Reserve withdrawn	3,30,000
11,75,794	„ Profit for the year Brought Forward	25,63,617
		<u>28,96,509</u>

N. Rama Rao
S. Sambhu Prasad
H. C. Kothari
Ch. Purnachandra Rao
S. B. P. V. Ramamohana Rao
S. Nageswara Rao

} Directors.

For AMRUTANJAN LTD,
S. Radhakrishna,
Managing Director.

AMRUTANJAN LIMITED, MADRAS.

The City Printing Works, Madras-14.